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GUIDI  
since 1968

GUIDI  
since 1968



MARINE  
ACCESSORIES

Guidi srl

Since 1968 the *made in Italy* for the *nautical industry*



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**GUIDI**  
since 1968

**“ You guys  
go above  
and beyond  
A happy customer ”**





# Guidi srl

Since 1968 the *made in Italy* for the *nautical industry*.

We **manufacture** water strainers, safety intake non-stick valves, thru-hulls, seacocks, fittings and hydraulic accessories for boating.

If you want to savour the **beauty of navigating** with the wind in your sails, you have to rely on the right products.

Guidi's products tell stories of reliability, safety and **no worries** about maintenance. For half a century.

A decorative background image at the bottom of the page. It features a textured, painterly style with warm colors like red, orange, and yellow on the left, transitioning into cooler blues and greens on the right. The overall effect is reminiscent of a sunset or a seascape. In the bottom left corner, the text "GUIDI since 1968" is overlaid in a light, semi-transparent font.

GUIDI  
since 1968

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# ABOUT US



Every idea derives from a problem.

We create products designed to:

Resolve, simplify, help: these are the aims that **power** our work.

**Experience** and **enthusiasm**: these are the words that embody our active, focused, optimistic approach and attitude.

Quality, research, selection, checks, rigour: other words that are **not** the only core values Guidi seeks to be known for.



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# ABOUT US



## ● Every idea derives from a problem.

We create products designed to resolve, simplify and help. These are the aims that power our work. Half a century of reliability, safety and **no worries** about maintenance.

## ● More space required.

You'll find us in Grignasco, in the province of Novara, where our headquarters and factory occupy an area of 9,500 m<sup>2</sup>. We're planning **to expand** the premises to increase the production area and renovate the offices.

## ● In and beyond Italy.

We operate in both the **national** and **international** nautical market. We supply the largest Italian and foreign shipyards with products for pleasure and professional boats, directly or through our distributors.

## ● Working with enthusiasm.

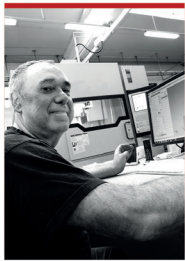
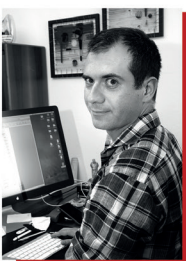
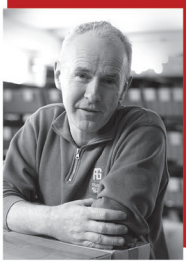
Safety is more than just a product; it's a whole process, from the raw materials to the delivery of the finished element. It comprises commitment, human value and the ability to believe in ideas. **Experience** and enthusiasm: these are the words that embody our active, focused, optimistic approach and attitude.

## ● Core values.

We call them core values because we like to imagine a long rope with a series of knots at its core, each representing the values we believe in. The core refers to its very essence, and ours is a passion for what we do, respect for the people we work with and the principled approach that's been our hallmark throughout these **last 50 years**.

## ● Satisfaction.

Over these last 50 years, we've created solid, authentic relationships with our clients, suppliers and partners. Today, these companies, these people are the finest guarantee we have, offering clear confirmation of **mutual satisfaction**.







# WHO WE ARE

Made in Guidi for half a century.

## ● In 2018, we celebrated our first 50 years.

The expression half a century gives a better idea of how far we've come.

We've grown in size, quality, ability and experience.

We remain a family business, **sailing** towards a **future** in which we'll have plenty to say.

## ● The generations.

Since 1968, the founder Bruno Guidi has been at the helm, guiding the business with **enthusiasm** and **energy**. For some twenty years now, he has been assisted by his sons Daniele and Alessandro, currently Quality Manager and Technical Manager respectively.

## ● The family.

The Guidi family currently numbers 32 people. We're a **family business**, and for us, this means swift decision-making, being able to keep development compatible with ethics, placing a special importance on relationships, sharing successes and difficulties. It's nice to know there's always someone ready **to lend you a hand**.

## ● The events.

The Guidi story is packed with events and circumstances like those of any other business: satisfaction, evolution, **new accomplishments** and **new headways**. The difference lies in the authenticity of our products: our items are a guarantee of reliability, skills and peace of mind. Here's to new headways, always more and more!

## ● We're hoping for another half a century in business: the future is out there waiting to be explored.

# COMPANY HISTORY IN BRIEF

**1968**

## ESTABLISHMENT

Bruno Guidi founded the company in Valsesia and began producing fittings for other companies



**1982**

## PATENTS & EXHIBITIONS

The company obtained its first five patents for strainers, and took part for the first time in the Genoa International Boat Show

**1988**

Extension of the range of products for the nautical industry, presented at trade fairs in the sector all over the world

**1991**

Move from Borgosesia (Vercelli) to the current premises in Grignasco (Novara)

**1995**

## MORE PATENTS

Three more patents, for water intakes



**FROM 1970**

## THE NAUTICAL MARKET

Entrance into the nautical market, with the production of oil change pumps, water intakes and thru-hulls

Since the 70's our products (marine accessories, fittings and valves) are exported throughout the world

**1978**

Production of the first water intakes

**1989**

## THE BUSINESS GROWS

Move from an artisan business to a limited liability company

**1990**

Took part for the first time in the METS in Amsterdam

**1996**

## CERTIFICATIONS AND...

Obtained ISO 9001 quality certification

**1998**

## ...NEW TECHNOLOGY

New investments in machinery and research. Obtained ISO 14001 quality certification





# COMPANY HISTORY IN BRIEF

Bruno Guidi is still running the business, flanked by his two sons:  
Daniele (Quality Manager) and Alessandro (Technical Manager)



## 2008 #GUIDI4ART IS BORN

Start of the company's role as a *modern-day patron of the arts*, involving collaborations with a number of artists from Italy and worldwide

## 2016 - 2017 NEW TECHNOLOGY

Arrival of new machinery for production and development of collaborations with other accessory manufacturers



## 2020 EXTENSION PROJECT

In January work begins on the new company expansion

## 2020 NEW TECHNOLOGY

Arrival of new machinery for production. New collaborations for the development of new products, tests and research

## 2004 - 2007 MORE PATENTS

More patents, for four valves

## 2013 13th PATENT

Patent for the non-stick valve, bringing the total number of patents to 13



## 2018 #GUIDI4ALL IS BORN

Consolidation of the company's international presence and investments in research and design: creation of the vertical warehouse. Development of #Guidi4all the company's overall sustainable development plan that comprises activities and projects in the areas of production, art, sport, society and environment.

# WHERE WE ARE

We are located in the **North of Italy**, between Turin and Milan, just one hour drive from the international Malpensa airport, so... if you happen to visit Milan, **you'll be most welcome in our premises!**

**Guidi's headquarters are in Grignasco, in the province of Novara.**

Grignasco is a small town in the north of the **Piedmont region**, with a population of just over 4500, nestling amid the greenery at the foot of the **Alps**, not too far from the sea. It sits on the border with the province of Vercelli, and is part of the **Valsesia** area. It has an altitude of 322 metres asl, and lies in a basin protected to the north by Mount Fenera.





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# OUR PREMISES

Total premises occupy **9500 sqm**.

The company has also just completed the **vertical warehouse** project, which has involved a complete overhaul of in-factory logistics, and is continuing to pursue a policy of investment in Research & Development, also in partnership with other accessory manufacturers, with the aim of expanding and improving the product catalogue.

We collaborate with companies and universities to enhance research and to carry out in-depth tests on our products.

The expansion works began in January 2020. Works will see a physical company expansion but also the entry of new machinery and equipment.

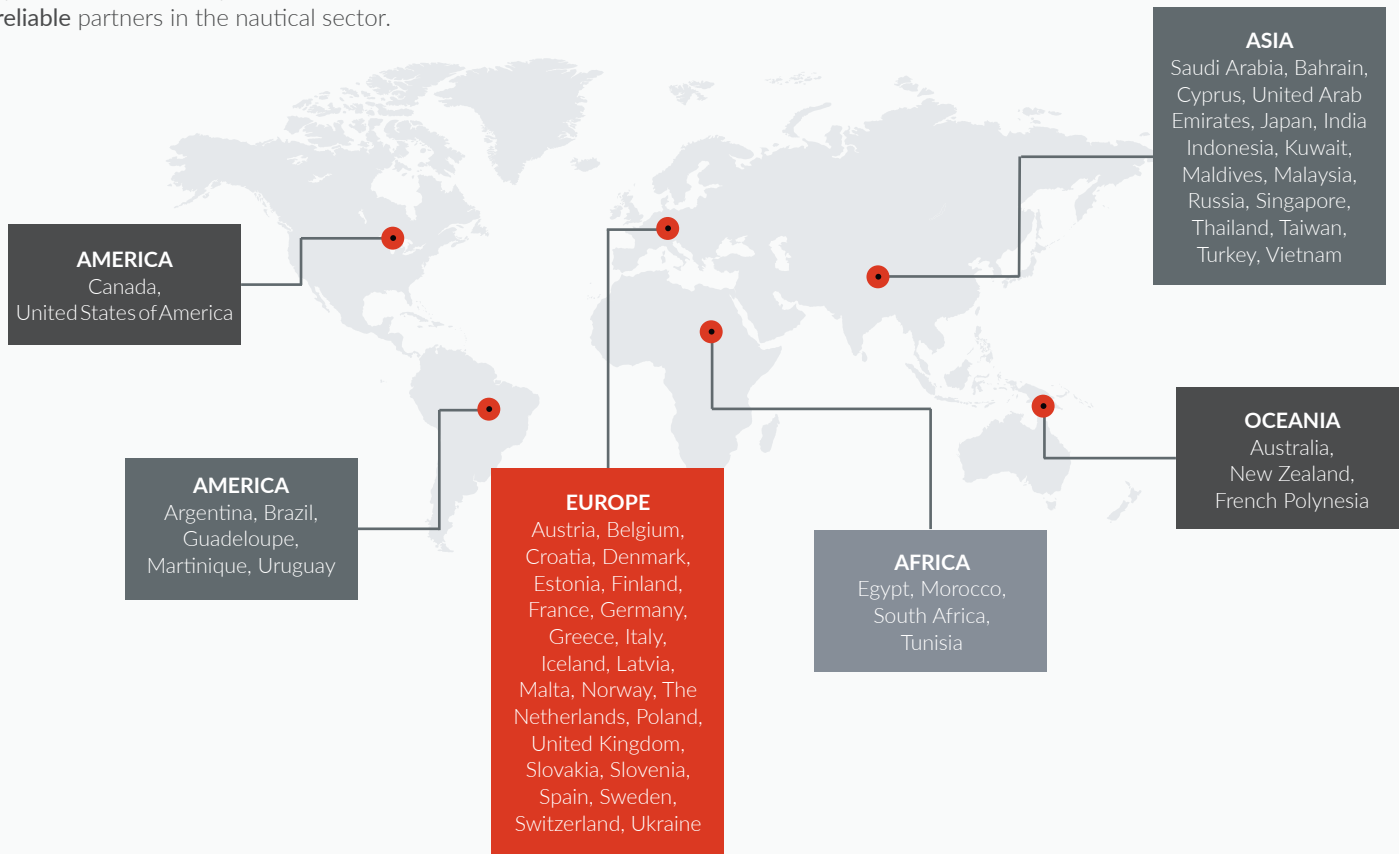


**WE ARE COMMITTED TO  
OUR GOALS AND POLICY!**

Stay tuned!

# GUIDI IN THE WORLD

We export the 50% of our production and **Guidi** is known as one of the most **reliable** partners in the nautical sector.



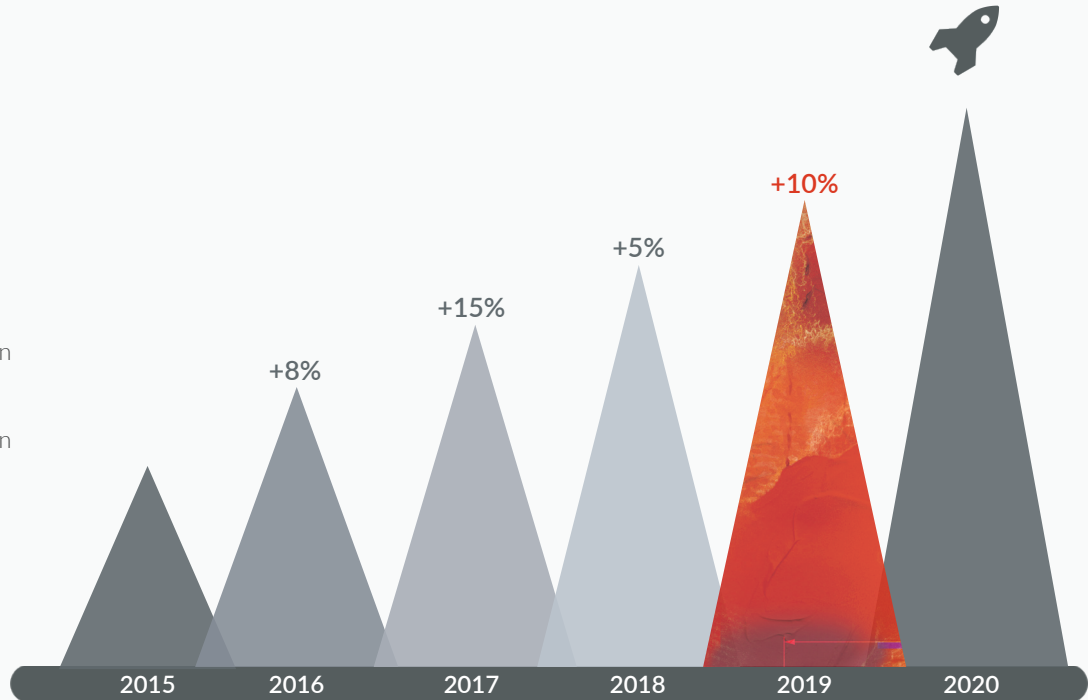
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# THE BUSINESS PERFORMANCE

## WE HAVE GOOD NEWS

In 2019 we recorded a 10% increase in turnover compared to 2018.

Growth is constant in all markets, both in Italy and in the EU and non-EU markets.





# OUR PARTNERSHIP

## BOAT BUILDERS



# OUR PARTNERSHIP

## ENGINE MANUFACTURERS



## GENERATORS



## AIR CONDITIONING



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# OUR PRODUCTION



## ● The materials.

The main materials used for “Made in Guidi” products are bronze, brass, aluminium and stainless steel, all purchased complete with test certificates and verification documents, which we request on every purchase occasion.

## ● The pioneers.

We played a pioneering role in Europe in introducing bronze to the nautical sector. Experience, knowledge and the skilled use of this material have become highly specific. We share our preparation with indications, advice and assistance.

## ● The aspirations.

We maintain a constant commitment to the research and development of new products and to improving existing ones, as well as to studying and applying materials. Our goals are to boost performance, limit pollution and simplify as much as possible.

## ● The technicians.

At the product design and development stage, Guidi’s technical staff work hand in hand with professionals, specialised laboratories and research centres. We’re pioneers, but we know when to seek help from the best.

## ● The qualities.

We check processes, we service machinery, we test articles and we’re not afraid of aiming high. For us, it’s important to supply products that guarantee reliability, safety and no worries when it comes to maintenance. Otherwise it would be wiser not to make any promises.





# OUR CORE BUSINESS

We only manufacture well done products.

## ● When the *core* truly becomes the *heart*.

Our core business is the **marine sector**. Among our main customers: manufacturers of leisure and work boats, ferries, military pilot boats, fishing boats, ships and refit shipyards.

Our customer portfolio includes also aircon, generators and engine manufacturers.

We manufacture water strainers, safety intake non-stick valves, thru-hulls, seacocks, fittings and hydraulic accessories for boating.

Our company is **certified ISO 9001** and **ISO 14001** and **conforms** to the directives of **RINA** (Italian Naval Register).

We have acquired numerous **patents** on important products.

**Materials** used for manufacturing marine hardware and pipe fittings are: brass (also polished, nickel- or chromium-plated), aluminium, bronze (also nickel-plated), stainless steel. Water strainers are made of bronze and aluminium.

We have a **sustainability and corporate CSR project** that is developing in harmony and in accordance with the global principles of Agenda 2030.



# OUR CERTIFICATES

Company quality & environmental certifications.

## ● 1996: ISO 9000 company quality certification.

Certificate No. 24614/11/S

The quality management system of GUIDI S.R.L. is in compliance with the standard ISO 9001:2015

For the following field(s) of activities: Design and production of brass, bronze and aluminum items for nautical and pipeline applications.

Member of CISQ Federation



CERTIFIED MANAGEMENT SYSTEM  
ISO 9001

## ● 1998: ISO 14000 environmental certification.

Certificate No. EMS-3580/S

The quality management system of GUIDI S.R.L. is in compliance with the standard ISO 14001:2015

For the following field(s) of activities: Design and production of brass, bronze and aluminum items for nautical and pipeline applications.

Member of CISQ Federation



CERTIFIED MANAGEMENT SYSTEM  
ISO 14001

# OUR PATENTS

We have acquired numerous patents on important products.

	Article	Italian Patent	Deposited
Fuel filter	1165	53659B/82	07 - 09 - 1982
Water strainer	1162	53660B/82	07 - 09 - 1982
Water strainer	1163	53660B/82	07 - 09 - 1982
Water strainer	1164	53660B/82	07 - 09 - 1982
Water strainer	1166	53660B/82	07 - 09 - 1982
Water intake	1112	00235822	28 - 03 - 1995
Water intake	1113	00235822	28 - 03 - 1995
Thru-hull connection and water intake	1260/1261	00235822	28 - 03 - 1995
Flanged non-stick valve	2200/2220	TO2004 A00350	25 - 05 - 2004
Threaded non-stick valve	2210/2230	TO2004 A00350	25 - 05 - 2004
Flanged double intake non-stick valve	2240	TO2007 A000451	21 - 06 - 2007
Threaded double intake non-stick valve	2250	TO2007 A000451	21 - 06 - 2007
Safety intake non-stick valve, full flow	2260	TO2013 A000759	18 - 09 - 2013



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# APPROVALS & STATEMENTS

Our products are in compliance with the applicable requirements of the RINA type approval system.

## ● **STATEMENT 201700782**

On the samples of filters for engine water cooling pipes named 1160-1162-1164-3162-3164 the following tests have been performed: ascertainment of the compliance of the components to the constructive drawings, check of the documentation relevant to experimental tests, burst tests. Considering the result of the ascertainment and tests carried out it is stated that the above mentioned filters, having the properties described below, are recognized as suitable for exclusive use on board pleasure units subject to EC certification and pleasure units classified by Rina for private use service, having a gross tonnage < 300 GT.

## ● **STATEMENT 201800693**

The products 1260 - 1121 - 1147 - 1125 - 1270 - 1270A - 1255 - 1123 - 1122 - 1265 - 1266 - 1004 - 1004B - 1005 - 0110 - 1020 - 1025 - 1022 - 0900 - 0910 - 2210 - 2230 - 2200 - 2220 - 2240 - 2250 - 2260 - 2270 intended for the use on pleasure vessels having hull length less than 24 meters, having the constructive characteristics as per technical documentation filed at Rina Head Office, have been submitted to the ascertainment foreseen by the Standard ISO 9093-1.

## ● **MAC261718CS**

Type approval certificate No. MAC261718CS. This is to certify that the products: 1158-1163-1166 are in compliance with the Rina regulations and reference standards.

## ● **MAC382118CS**

Type approval certificate No. MAC336313CS. This is to certify that the product: 1165 is in compliance with the Rina regulations and reference standards.

## ● **MAC014915CS**

Type approval certificate No. MAC0149515CS. This is to certify that the products: 1281 - 1283 are in compliance with the Rina regulations and reference standards.

## ● **MAC134017CS**

Type approval certificate No. MAC134017CS. This is to certify that the products: 3281 - 3283 are in compliance with the Rina regulations and reference standards.

## ● **MAC381918CS**

Type approval certificate No. MAC273213CS. This is to certify that the products: 3163 - 3166 are in compliance with the Rina regulations and reference standards.

# THE MATERIALS

We recommend paying attention to what you buy, and bronze is the better choice: a noble metal that offers better performance and corrosion resistance than brass.

## WHAT GUIDI USES.

Over the years, Guidi's technical staff have selected a variety of materials, preferring and recommending bronze for its resistance to the various types of corrosion. This choice is based on careful research and tests.

The main materials chosen, which can be used in both the nautical and hydraulic sectors, are:

- **Bronze CC491K** - UNI EN 1982 standard ingot for casting - CuSn5Zn5Pb5-C (\*)
- **Bronze CC498K** - UNI EN 1982 standard ingot for casting - CuSn6Zn4Pb2-C
- **Bronze CC499K** - UNI EN 1982 standard ingot for casting - CuSn5Zn5Pb2-C
- **Brass CW617** - UNI EN 12165 standard moulding bar - CuZn40Pb2
- **Brass CW602N** - UNI EN 12164 standard drawn bar - CuZn36Pb2As
- **Brass CC770S** - UNI EN 1982 standard ingot for casting - CuZn36Pb-C
- **Brass CW617N** - UNI EN 12164 standard drawn bar - CuZn40Pb2
- **Brass CW602N** - UNI EN 12165 standard moulding bar - CuZn36Pb2As
- **Brass CC753S** - UNI EN 1982 standard ingot for casting - CuZn37Pb2Ni1AlFe-C

*(\*) We are gradually moving from bronze with 5% lead to bronze with 2% and 3% lead.*

“

We go to great lengths to do research on the materials to find and use the best alloys for nautical and hydraulic use.

We have a reference study available to clarify any doubts about it.

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# OUR TECHNOLOGIES & MACHINERY

Each year we invest considerable resources in the renovation and modernization of the machinery and company.



## MACHINES AND EQUIPMENT DATA

- 26 machine tools with numerical control with chip removal
- 3 robotized loading islands
- 5 washing systems
- 5 testing equipment
- 3 automated warehouses
- 3 packaging and enveloping systems
-  Average of 2 new machines or plants every year.



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# GUIDI'S PRODUCTS DURABILITY

We put constant attention to the realisation of high quality products, which are conceived and continuously innovated through research aimed at guaranteeing the safety, the economy and durability of the product and the highest possible level of environmental compatibility of production.



Among our hallmark features is undoubtedly the company's impressive **reliability**, a value that in its 50 years in business has made it one of the Italian nautical brands that commands the greatest **respect**.

When designing our products, **we take care to ensure their life cycle is increasingly sustainable**.

Each product is extremely **durable**, with excellent quality and function guaranteed, and maintains the physical and mechanical characteristics of the materials it is made of.

Products require **very little ordinary maintenance** while in use.

Because of how simple it is to separate the component parts at the disassembly stage, the life span of the materials can be extended beyond the duration of the individual components.

At the end of their useful life, thanks to processes that allow for the creation of secondary raw materials, **all the products are almost completely recyclable**.

**Research** is being carried out in the company into the life cycle of the products, with a view to identifying any critical phases or problems connected with the environment.

The data that emerge from these analyses will be used to make **further pertinent improvements**, from the design stage through to sale.

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# #GUIDI4ALL

Our sustainability project is developing in harmony and in accordance with the global principles of Agenda 2030.

Our commitment began in 2008, when we founded #Guidi4art to promote art and culture.

In 2018, we began working on a more complete project, with the creation of our much more widely ranging sustainability initiative, #Guidi4all, which comprises:

- actions to support art, culture and sport
- projects implemented for people and for the environment
- a commitment to promote, raise awareness and engage people regarding sustainable development
- actions, projects and plans for the improvement of the company

We are working to ensure that our message and commitment can make their own small contribution to:

- global development
- promoting human wellbeing
- protecting the environment



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# #GUIDI4ALL

Here in the company, we have set high standards of quality and sustainability to be maintained in the processes we carry out. In 1996, we obtained the **corporate quality certification ISO 9000**, followed by the **environmental certification ISO 14000 in 1998**. These certifications are of fundamental importance to constantly improve production processes and life in the company, which are constantly monitored by external bodies.

In 2010, we installed **photovoltaic panels** on the roof of the company, and today the solar energy they produce covers about 30% of our needs.

We **recycle the water** produced from the condensation of the compressors, mixing it with oil to cool the pieces in production. This emulsion of oil and water lubricates the pieces in production, so it captures the chips more effectively, and since it is not pure water, it does not cause rusting and corrosion of the machinery. The emulsion is then regularly disposed of as hazardous waste at the end of the process.

We have created an area with containers equipped on the inside for storing the **spent oils ready for disposal**, in order to keep the company premises tidy, clean and safe.



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# #GUIDI4ALL

Safety training is provided continually in the company, with regular courses to provide updates and courses on the use of new equipment. Over the last few years, Guidi has invested heavily in new technologies and machinery, and we are proud of our record on accidents in the workplace: just one every five years on average.

We are aware of the importance of our role as a company, and we create internal and external communication projects with a view to improving working conditions, the service we deliver to customers and our relations with suppliers.

The social aspect is also important outside the company, and we support a variety of sport activities, local and international non-profit associations and projects linked to the local area.

In 2020 born the GuidiLAB project: a container dedicated to technical spreading, product tests, new products development and continuous research on materials.





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# #GUIDI4ALL

The desire to share our knowledge and experience is also evident in our strenuous commitment to [API \(Association of Small and Medium Enterprises\)](#), whose efforts are geared towards sustainability, an issue dear to all members, to support the formation of consortia among companies that can then access funding at European or national level. The aim is to promote dialogue with the institutions, businesses and credit institutes, in order to create economic incentives, tax relief and advantageous taxation conditions for companies wishing to invest in sustainability:

- move towards sustainable practices and materials
- technology transfer
- training of skilled workers on sustainability issues
- creation of a fund to support the writing of projects to access EU tenders

This is merely a general overview of our [plan of action for people, the planet and prosperity](#). For anyone curious and interested in finding out more, on our website Journal we provide details of everything, of every little step we take.



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# #GUIDI4ALL

## COMPANY POLICY DOCUMENT

We have an Integrated Quality and Environmental Management System Policy. In this document, Guidi's aim is to set forth our commitment to developing an Integrated Quality and Environmental Management System in order to continually improve the company's efficacy, ensuring all employees, stakeholders and people who work with the company are aware of the importance of both customer satisfaction and greater safeguards for health and safety in the workplace.

This document is available for reading on our website.



**ENVIRONMENT**

PEOPLE  
CULTURE  
WELLBEING  
AWARENESS  
RESPONSIBILITY  
COMMITMENT  
RESPECT  
VALUES  
ETHICS  
ECOLOGY  
CIVILITY  
EDUCATION



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# CUSTOMER TESTIMONIALS

What's been said about us: a selection of comments on us, our work and our sustainable commitments.

“ When thinking of marine accessories, I can only think of Guidi. They are by far the highest quality accessories on the market. We use all products exclusively and could not be happier. In addition to quality, they are one of the easiest companies to deal with and their professionalism could not be matched.

G. B. - Florida - U.S.A.

”

“ The connection of industry with art which in other words may be the connection of our daily life with creativity is a notion which advances the quality of our existence. It was very nice to read Mr. Guidi notes where he indicates that our final purpose of our daily struggling is to create better human beings.

P. K. - Greece - Europe

”

“ You are our preferred partners for new projects. You have already achieved a high level of performance and continue to work on maintaining and improving this.

D. - Germany - Europe

”

“ You have proved your commitment to high quality both in production as well as service and in lean years like those we are all experiencing, you are simply being awarded.

G. P. - Greece - Europe

”

“ Congratulations for 100% in delivery performance.

A. O. - Germany - Europe

Thank you as ever for your fantastic support and wonderful products.

R. C. - New Zealand

”

“ Quick, honest and respectful responses do. We are in a business where people are slow, lie and rude. So it is nice when I hear from people who are happy, that make my day better!

J. W. - Florida - U.S.A.

”

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# MEET OUR GREAT TEAM

If you have any technical, commercial or administrative request or in case of doubts, questions, curiosities, updates or if you just want to tell us how your day was, send us an e-mail...



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**RICCARDO MASNATA**  
Press Office  
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# THANK YOU FOR THE FLOOR

Thank you for giving us the floor to tell you about our company.

Don't forget to share your ideas with us!

## Follow us on:

 <https://www.guidisrl.it>

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since 1968



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